



We don't sell commodities; we sell solutions to our clients

Sedibelo



Marketing & Trading

We supply hard commodities and related solutions to the industrial sector

Sedibelo Marketing & Trading is a subsidiary of Sedibelo Investments Holding, which was founded by Tshiamo and Kgolagano Matshego. The group has since diversified its interests in mining services, commodity trading and information technology.

Sedibelo Marketing & Trading has established itself as a reliable and trusted supplier of choice for quality coal in the cement sector and boiler markets.

We are steadily growing our market base and expanding our product range to include the marketing of copper, gypsum and scrap metals (aluminum and zinc).

We operate and serve within South Africa but have projects underway in DRC and Zambia, to tap into the mineral diversity of SADC to serve clients globally.



Our product range

Sized Coal

- Duff: A Grade, B Grade
- Peas: A Grade, C Grade
- Nuts: A Grade, C Grade
- Slurry
- Ultrafines

Export Coal: RB1, RB2, RB3 & RB4

Coal Pellets & Briquettes

Gypsum



Products and Services

What sets Sedibelo Marketing & Trading apart are our innovative solutions and services and on-time delivery of consistent quality products to our clients.

Our strength lies in our vast industry knowledge across the value chain and our mutually beneficial partnerships with our suppliers, clients and other stakeholders.

Logistics

We develop bespoke logistics solutions, working with our partner network or with client-appointed logistics providers, to ensure that cargo is picked up timeously, complete, and delivered within agreed timelines, providing load monitoring and regular reporting for clients' peace of mind.

Quality Management

We partner with our clients to monitor the quality of the material to ascertain whether it is within the requisite specification. Our proactive sampling protocol empowers us to quickly isolate and rectify any quality concerns, putting in place mitigation/corrective actions and engaging clients to resolve incidents via our prompt case management process.

**A trusted and reliable
supplier of choice for
quality coal**

A 100% BLACK-OWNED GROUP OF BUSINESSES

GROUP STRUCTURE



Sustainability

We realise that to create a sustainable business – our values need to be relatable and aligned with our group strategy. Our values underpin our goal of positively impacting on the environment and communities in which we operate. We believe that the only way in which we can bring our values, vision, and mission to life is to hold our entire team accountable to the three pillars of our sustainability strategy.

ENVIRONMENTAL

Strive to minimise our carbon footprint through solutions-driven procurement of state-of-the-art equipment with the lowest gas emissions and highest energy ratings.

SOCIAL

Build a competent, resilient and representative team through ongoing training and development and employment strategies focused on creating opportunities for women in operational functions.

CREATING VALUE

Ensure job creation and enterprise development at local level and create value through activities such as;

- participation in local employment forums as a means of identifying and employing job seekers best suited to our operations
- ongoing support of local businesses through our Enterprise Development initiatives
- investing in the communities we serve
- upholding the highest standard of corporate governance



OUR VISION
To be a global
African
commodities
partner

OUR MISSION

To market and sell
hard commodities
and related solutions

OUR VALUES

Trust
Relationships
Solutions focused
Customer satisfaction



About Our Team

Matshego brothers, both seasoned entrepreneurs with hands-on operational and management experience, stand at the helm of the Sedibelo Group. They share expertise in shipping, road freight, trading, marketing, and sales within the energy and mineral sectors which adds value to their roles as executive director and chairman of Sedibelo Marketing & Trading.

The duo's ability to link their entrepreneurial and strategic vision has firmly established the group as a serious contender in the mining services sector.

Executive Chairman **Tshiamo Matshego**

Tshiamo is driving the group's growth in the coal sector and mining sectors, both in trading and other broader initiatives in information technology, including the development of proprietary systems for SKM. He oversees the group's overall strategy development and implementation, financial management and corporate affairs.

He holds a BCom IT (UCT) and an ND Electrical Engineering LC (Cape Technikon). His resumé includes operational and managerial experience in the trucking, aviation, mining and IT sectors. This expertise, coupled with extensive sales experience gained in his role as public sector software sales leader for IBM serves him well in his current role.

Executive Director **Khuli Matshego**

Khuli has started ventures in coal production, rough diamond trading, marketing, shipping and logistics (energy and mineral products). He is responsible for the strategy and management of SKM and delivering on the company's vision.

He holds a Bachelor in Business Science Economics (Hons) degree from UCT, a diploma in Import and Export Management from the Johannesburg Chamber of Commerce and a Foundation Diploma in Port Agency from the Institute of Chartered Ship Brokers in the UK.



Operations Manager

Stephen Muyambo

Stephen is primarily responsible for sales, marketing and fulfilment. This entails oversight of the operational processes from business development to overseeing quality assurance, logistics and fostering strong client and supplier relationships. His professional journey started in analytics and transitioned into consulting where he focused on the diagnosis, design, execution, and monitoring of strategic objectives. With extensive experience spanning over 15 years, Stephen has served in diverse roles across startups to listed entities in hospitality, automotive, financial services, healthcare and retail sectors. During the past 3 years, Stephen has spent time in various roles within the mining sector, with an emphasis on operationalising strategic initiatives and leveraging data for improved business results.

Financial Manager

Anela Nyhonyha CA (SA)

Anela is a registered Chartered Accountant. She completed her articles at Grant Thornton Cape Town. She kick-started her career in auditing, where she gained valuable exposure in a range of industries that solidified her understanding of business; its processes, and the value of constantly critically assessing the robustness of systems and controls that are in place. In her role as a Financial Manager, Anela champions financial system design, debtor and creditor management, and preparation of financial statements and management accounts, whilst driving compliance and fulfilling the company secretarial responsibilities.



**We strive for
continuous
improvement in
everything we do**



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